



**Banle**

NASDAQ: BANL





## The Banle Group

Established in 2015, CBL International Limited (Nasdaq: BANL) is the listing vehicle of the Banle Group. Banle Group is an established marine fuel logistic company in Asia Pacific, providing customers with a one-stop solution for vessel refuelling. We are a bunkering facilitator, as referred to in the bunkering industry.

Our main market is the Asia Pacific market with business activities taking place in the major ports of Japan, Korea, China, Hong Kong, Taiwan, Vietnam, Malaysia, Singapore, Thailand, and other countries like Turkey, Belgium.

We currently have a network of over 55 ports mainly in Asia Pacific region to supply marine fuel to our customers, making us one of the few bunkering facilitators that can provide network-based service in this part of the world.

We strive to provide our customers with the best quality bunker services and to become our customers' best partner in providing tailor made and flexible solutions for vessel refuelling.



## Our Milestone







# Fulfill Bunkering Needs To Your Expectation

## **Flexibility**

With our robust supply network, we have the capability to deliver flexible and integrated services to our esteemed customers. Additionally, we chartered barges at some ports for due delivery of bunker to your designated vessel within the designated time span.

## **Professional and trustworthy**

In Hong Kong, we bear primary obligations for our own BDNs. We also ensure bunker deliveries are arranged by our endorsed physical distributors. Our chartered barges are equipped with Mass Flow Meters, ensuring accuracy and reliability.

Furthermore, we have establishments, representatives, and agents in major ports of Asia Pacific to undertake on-the-spot supervision of the bunker deliveries.



# Fulfill Bunkering Needs To Your Expectation

## Quality

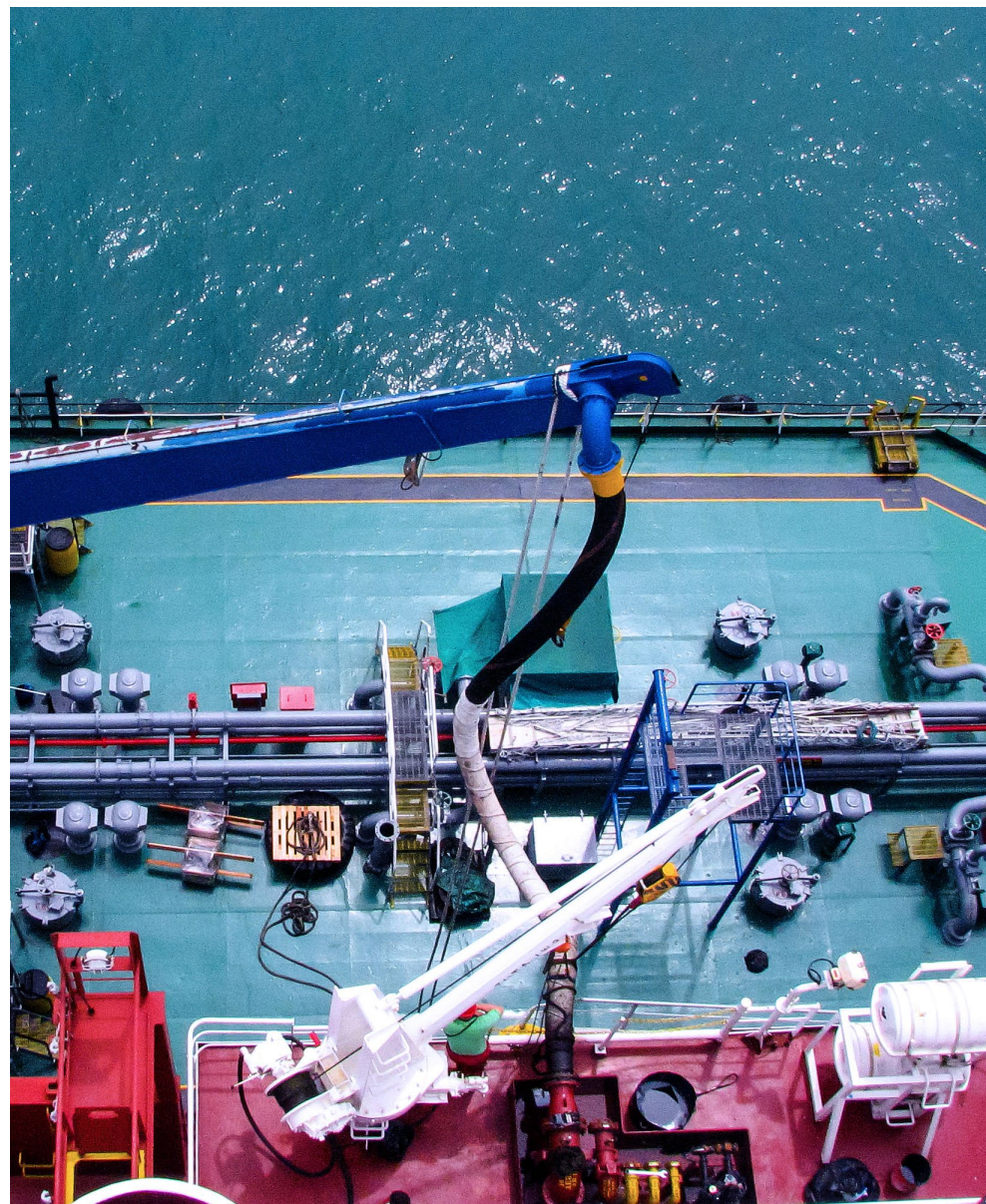
We purchase high quality marine fuel from major suppliers in the localities.

## Competitive price

We offer competitive prices to our customers by aggregating the demand for purchases.

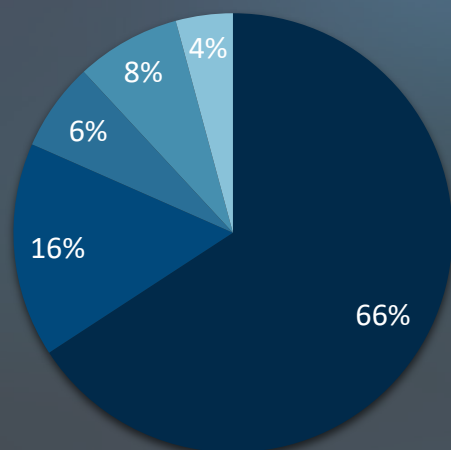
## Operations

We bear primary obligations on the quality of the bunker as well as the entire operation of the bunker delivery.



## The Global Container Shipping Industry

Container Port throughput volume, breakdown by region



- Asia Pacific
- Europe
- Latin America and Caribbean
- North America
- Others





**Making vessel refueling services available in about 55+ ports**



## Banle Bunkering Service Network

Top 20 container ports by throughput volume globally in 2022

Our ability to supply bunkering service in 17 ports out of the top 20 container ports globally

Banle's available bunkering ports	Rank	Port	Location	Region	Throughput Volume (million TEUs)
✓	1	Shanghai	China	Asia Pacific	47.28
✓	2	Singapore	Singapore	Asia Pacific	37.29
✓	3	Ningbo-Zhoushan	China	Asia Pacific	33.36
✓	4	Shenzhen	China	Asia Pacific	30.04
✓	5	Qingdao	China	Asia Pacific	25.66
✓	6	Guangzhou (Nansha)	China	Asia Pacific	24.60
✓	7	Busan	South Korea	Asia Pacific	22.07
✓	8	Tianjin	China	Asia Pacific	21.03
	9	Los Angeles-Long Beach	The United States	North America	19.04
✓	10	Hong Kong	China	Asia Pacific	16.64
✓	11	Rotterdam	Netherlands	Europe	14.46
	12	Jebel Ali	UAE	Middle East	13.97
✓	13	Antwerp-Bruges	Belgium	Europe	13.50
✓	14	Port Klang	Malaysia	Asia Pacific	13.22
✓	15	Xiamen	China	Asia Pacific	12.42
✓	16	Tanjung Pelepas	Malaysia	Asia Pacific	10.51
✓	17	New York	The United States	North America	9.49
✓	18	Kaohsiung	Taiwan	Asia Pacific	9.49
✓	19	Laem Chabang	Thailand	Asia Pacific	8.74
	20	Hamburg	Germany	Europe	8.35

Source: Alphaliner



## ESG & Sustainability

A proactive culture is ingrained in our DNA, and we strongly believe that ESG (Environmental, Social, and Governance) and sustainability are drivers of value. For us, sustainability entails aligning with the demands of customers, employees, investors, and governments, all in pursuit of a better planet. We view sustainability as an integral part of our business, one that not only contributes to positive change but also presents growth opportunities.



### Credit Risk

Our credit underwriting and monitoring are comprehensive, and we have our formal credit committee to assess, approve, review and renew open credits for sales to all customers. This allows us to have sound mechanisms in place in order to prevent problems in the future.

We provide open credits to be generally granted subject to the acceptability of the creditability of our customers. We also require credit insurance to cover the risks of customers if our credit committee deems necessary.



### Internal Control

To ensure the integrity of our information, we have extensive internal control policies and procedures in place to safeguard information assets, such as the management of confidential information. To maintain our operations in any case of unforeseen circumstances, we have our business continuity plan in place to reduce impacts and minimize service disruption. Furthermore, we are compiled in all aspects concerning quality management, supplier management, legal compliance, occupational safety and so forth. We are evaluated by an independent internal auditor on the sufficiency and implementation of the company's policy and procedures while monitoring the policies' implementation and making suggestions on improvements.

## ESG & Sustainability



### ESG

We are committed to contributing to reducing GHG emissions targets adopted by IMO and have implemented our in-house GHG management. An ESG committee has been established to formulate energy management policies and review measures' integration in our operations. To further promote clean energy technology, we have obtained ISCC EU and ISCC Plus certificates from Bureau Veritas, certifying that we comply with all the requirements and are allowed to trade biofuel within the supply chains. We are eager to explore more ESG-related products for marine bunkering, such as ammonia, biofuel, LNG, methanol, etc., in Asia Pacific.

Additionally, corporate responsibility is something we must work towards to create a meaningful impact on both our employees and the society we serve. At our core, we are driven by a passion for fostering an inclusive workplace where diversity is embraced and celebrated. Our commitment to inclusivity goes beyond our walls and respective affiliates. We understand that as a responsible corporate, we have a duty to contribute to the betterment of society as a whole.



### Compliance and Risk Management

Knowing your counterparties are essential in risk management to comply with the global regulatory requirements. We ensure our chartered barges and vessels to be refueled do not fall into any sanction list by accessing to the transactional and analytical data with the Lloyds' list, which consist regulations imposed by international committees.

Money laundering is one of the major financial crimes and we exercise utmost care to ensure no money laundering activity has been taken place. Furthermore, with the increasing enforcement risk in anti-corruption, we pay careful attention to the evolutions and response to the changes proactively.



## Our Business Counterparts

We are recognized by our business counterparts as **professional** and **trustworthy** in providing flexible and integrated vessel refueling services. (Logos are listed in alphabetical order)



# Contact Us

## Sales Offices

### **Kuala Lumpur, Malaysia**

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## Other Offices

### **Labuan, Malaysia**



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