



Job Title	Bunker Trader
Location	Singapore
Posted on	3/4/2024
Expired on	4/3/2024

[APPLY NOW](#)

Job Description

- Handle daily enquiries and follow-up orders in a professional manner.
- Daily sales documents processing and key in MIS System.
- Coordinate order delivery arrangements internally and externally.
- Communicate closely with clients and identify their needs to maintain the long-term business relationship.
- Maintain good relationships with existing customers.
- To identify potential customers and developing new business opportunities.
- Must have excellent communication and negotiation skills to build strong relationships with clients and suppliers.
- Work closely with the supply team to achieve sales target.
- Any ad hoc assignment as requested.

Requirement

- Minimum 5 years of corporate working experience is required.
- Background in petroleum, shipping or logistics industry is preferred, experience in sales or business development would be an advantage.
- Strong experience in B2B bunker trading.
- Self-motivated, good team player and ability to handle multiple tasks concurrently.
- Excellent communication, negotiation, and interpersonal skills.
- Strong business acumen with an analytical mind and logical thinking.
- Native speakers of the target language can also benefit.
- Excellent command of spoken and written English.
- Proficiency in Office 365 (Word, Excel, PowerPoint) and Zoom.

Do you want to join the Banle family?

We welcome all candidates who are passionate and committed to teamwork and customer-oriented service. If you would like to apply for the position, please submit your CV with a cover letter and expected salary to our Human Resources Department by clicking 'APPLY NOW'. All applications and personal data provided will be treated as confidential and will be used for recruitment purposes only.

Additional Information

Career Level	Middle
Qualification	Degree
Years of Experience	Minimum 5 Years
Job Type	Full-time <input checked="" type="checkbox"/>
	Part-time <input type="checkbox"/>
	Permanent <input checked="" type="checkbox"/>
	Temporary <input type="checkbox"/>

Benefits & Others

Medical insurance, Performance bonus, Five-day work week

Company Overview

Established in 2015, CBL International Limited (Nasdaq: BANL) is the listing vehicle of Banle Group, a reputable marine fuel logistic company in the Asia Pacific region. We are committed to providing customers with one stop solution for vessel refuelling. Banle Group's business activities are primarily focused in over 55 major ports covering Japan, Korea, China, Hong Kong, Taiwan, Vietnam, Malaysia, Singapore, Thailand, Turkey and Belgium. The Group actively promotes the use of alternative fuels and is awarded with the ISCC EU and ISCC Plus certifications.